



PRE-LISTING CALL OUT FORM



Call out range \$ _____

Comparable sales range to take:

\$ _____

Date of appraisal: _____ Time of appraisal: _____

Property owners names: _____

Address: _____

Phone number: _____ Mobile: _____

Email: _____

How long have you been there? _____ Purchase price paid: \$ _____

May I ask you a few questions about your home?

How many bedrooms 1 2 3 4 Plus Study Yes/No

How many living areas 1 2 3 Ensuite: Yes/No

Brick/Weatherboard/Rendered/Western Red Cedar/Other Age: _____ years

Car accommodation: Garage _____ Carport _____ Other _____

Land size _____ Approx number squares of house _____

Anything else I should know? _____

Call out script:

"I need to bring some comparable sales with me if I am going to give you an indication of price when we meet. Before I come out I'll look up and print out some recent sales"

"Where do you think I should start to look? Around \$550k, \$560k, \$570k, 580k, \$590k, \$600k, where?"

1. Can you please fill out the questionnaire in the Pre-Listing Kit prior to our meeting

2. If I had a buyer for your home tomorrow could I bring them through?